## New Castle County General Fund Financial Projections As of 12/31/2017

## **Fiscal Years 2018-2021**

| General Fund (In Millions)                           | 2018                   | 2019                   | 2020                   | 2021               | Comments                              |
|--|------------------------|------------------------|------------------------|--------------------|---------------------------------------|
| Tax Stabilization Reserve - 7/1/17*                  | \$ 28.6                | \$ 19.6                | \$1.2                  | (\$22.2)           |                                       |
| Revenues:  |                        |                        |                        |                    |                                       |
| Property Tax Revenue                                 | \$ 112.8               | \$114.2                | \$115.6                | \$117.1            | <b>Assessment Growth</b>              |
| Realty Transfer Tax (RTT) Revenue                    | \$ 35.0                | \$ 33.3                | \$ 34.4                | \$ 35.6            | <b>Estimate FY2018-2021</b>           |
| Less RTT Reserve                                     | \$ (6.6)               | \$ (3.3)               | \$ (3.4)               | \$ (3.6)           | Estimate FY2018-2022                  |
| Net RTT  | \$ 28.4                | \$ 30.0                | \$ 31.0                | \$ 32.0            |                                       |
| Realty Transfer Tax Reserve                          | \$ 7.0                 | \$ 5.7                 | \$ 3.3                 | \$ 3.3             | RTT Excess Over Cap                   |
| Other Revenues**                                     | \$ 44.0                | \$ 42.4                | \$ 43.2                |                    | 2.0% Growth in FY2020-2021            |
| <b>Total Revenues</b>                                | \$ 192.2               | \$192.3                | \$193.2                | \$196.5            | -                                     |
| Expenditures:  |                        |                        |                        |                    |                                       |
| Personnel Costs                                      | \$ 151.3               | \$157.4                | \$163.6                | \$170.2            | 4.0% Annual Growth                    |
| Non-Personnel Costs                                  | \$ 23.6                | \$ 24.5                | \$ 25.5                | \$ 26.5            | 4.0% Annual Growth                    |
| Debt Service   | \$ 20.7                | \$ 21.0                | \$ 20.2                | \$ 19.6            | <b>FY2020 (\$20.0) New Bond Issue</b> |
| Cash To Capital/Grant                                | \$ 6.1                 | \$ 7.9                 | \$ 7.3                 | \$ 5.9             | Fleet/IT Purchases                    |
| <b>Total Expenditures</b>                            | \$ 201.7               | \$210.8                | \$216.7                | \$222.2            |                                       |
| Revenues over (under) Expenditures                   | (\$9.5)                | (\$18.5)               | (\$23.5)               | (\$25.7)           |                                       |
| Add - Prior Year Revert Purchase Order Cancellations | \$ 0.8                 | \$ 0.8                 | \$ 0.8                 | \$ 0.8             |                                       |
| Rainy Day Reserve Allocation FY19                    | (\$0.3)                | (\$0.7)                | (\$0.7)                | (\$0.7)            |                                       |
| Tax Stabilization Reserve - 6/30/18                  | \$19.6                 | \$1.2                  | (\$22.2)               | (\$47.8)           | _                                     |
| Rainy Day Reserve - General Fund - 6/30/18 Total     | <b>\$ 37.1 \$</b> 56.7 | <b>\$ 37.4 \$</b> 38.6 | <b>\$ 38.0 \$</b> 15.8 | \$ 38.7<br>(\$9.1) | <u>-</u>                              |

<sup>\*</sup> Reserve Balance excludes \$1.4M 3rd Quarter Paramedic Reimbursement received in August 2017. Revenue recognized in Fiscal Year 2018 ''Other Revenues''.

<sup>\*\*</sup> FY 2018 to FY 2021 reflects annual \$1.0 revenue reduction due to State legislative action.